# Aon Mining

The complexity and demands put on mining operations mean that their insurance and risk management programmes need to be exceptionally effective. Our clients benefit from our understanding of the mining business and Aon's global mining team has the skills, superior client service and experience to support our clients' growth.

Aon's mining team supports organisations around the world, helping them optimise risk-taking and risk management activities. We have significant project development, exploration and operational site expertise, which we combine with a desire to understand the complexities of our clients' activities.

## Managing the Complexity

Mining is complex and international, but an effective insurance and risk management programme can reduce the cost of risk and help satisfy a variety of financial and regulatory requirements.

We guide clients through the process of creating insurance programmes that are closely aligned to a company's risk tolerance and evolve as a project moves from exploration, to construction and into the operational phase.

Our experience in risk analysis and mitigation, insurance broking, legal issues, financial "due diligence" including assistance in drafting/ reviewing contractual risk and indemnity provisions, negotiating with lenders to minimise insurance provisions, pre-underwriting loss control engineering, project risk management and claims management means that we help clients around the world turn risk into opportunity.

Aon's 500 offices worldwide mean that we have access to local specialists who can analyse a client's risk from a country perspective and ensure that the global aspects of risk management and insurance are closely aligned to local requirements.

### A Unique Approach to Risk

Buying insurance coverage is the last stage in the risk management process. A critical focus on risk analysis, identification, analysis, quantification and mitigation can have a significant influence on purchasing effective insurance coverage cost efficiently.

It is difficult to manage a risk that has yet to be identified. Aon's mining team addresses strategic risk issues at clients' sites and projects, as recognisable by the board, financiers, joint venture partners and other key stakeholders to help identify and mitigate residual risks.

Many financiers agree a thorough stakeholderdriven risk analysis delivers a more attractive project, often at lower cost and with enhanced sustainability for the life-cycle of a mine.

# **Mining Practice**

- 90+ colleagues globally
- Centers of excellence exist in Australia, South Africa, Central & Southern Latin America, Singapore, Indonesia, China, Mexico, USA, UK, Europe, Russia and Canada

#### **Beyond the Mine Entrance**

We also offer a variety of solutions that go beyond our clients' day to day needs.

Aon's mining team has expertise in directors' and officers' liability, actuarial consulting, risk consulting, compliance, health and safety, claims advocacy, strategic risk mitigation and environmental risk.

Aon Hewitt offers industry-leading human resources solutions, while the Aon Risk Solutions crisis management team has kidnap and ransom, political and terrorism risk expertise that can be invaluable in protecting staff working on projects in less stable regions of the world. Our aviation team can support any need for site transportation by air, and our experts in mergers and acquisitions and transactional liability can help mitigate structural change risk.

# We're here to empower results

To learn more about how we can create custom solutions for your organisation, please contact:

Melissa Shepherdson +65 6231 6309 melissa.shepherdson@ aon.com



#### **Delivering What You Need**

We identify strategic risk mitigation alternatives and negotiate the transfer of risk to contractors. The Global Risk Insight Platform (GRIP), Aon's proprietary benchmarking tool, helps us ascertain where the best insurance terms are available. With the guidance of experienced claims specialists, tailored wordings are negotiated with a variety of global competitive insurers and reinsurers.

Aon's mining clients benefit from our understanding of the mining business, insurer underwriting standards and flexibility, our use of pre-loss agreements, our recognition of repetitive problematic hazards and our reduction of loss potentials based on operating flexibility and strategic CAPEX investment.

Aon provides economic risk solutions that support shareholder value and employee safety. We are a trusted partner to the mining community and have strong relationships with all aspects of the industry.

## **Mining Specialty Resources**

- Aon Global Network
- Crisis Management
- · Health & Benefits
- Mergers & Acquisitions
- Loss Control Engineering
- · Actuarial Consulting
- Compliance
- Health & Safety
- Assessment
- Claims Advocacy
- Strategic Risk Mitigation
- Environmental Risk Analysis
- Loss Tolerance Analysis & Modelling Insurance

#### **About Aon**

Aon plc (NYSE:AON) is a leading global professional services firm providing a broad range of risk, retirement and health solutions. Our 50,000 colleagues in 120 countries empower results for clients by using proprietary data and analytics to deliver insights that reduce volatility and improve performance.

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