

Case Study – Capital Advisory:

Creating a holistic solution for legacy business while bolstering capital position

The Question

A regional P&C insurer started writing new line of business and quickly ramped up to critical mass. In 2017 new CEO takes over the company and the risks of prior management. Premium was inadequate, leading to loss ratios in excess of 100%

The Approach

Identified vital areas of the business that were immediately impacted and would deteriorate if incorrect action was taken

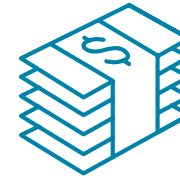
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Rating Agency



②

Capitalization



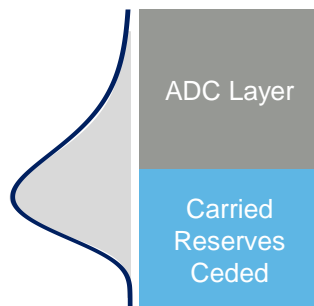
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Line Of Business



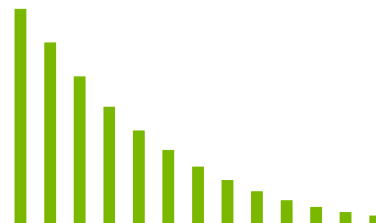
The Solution

Provided management team with detailed quantitative financial review, contractual advisory, rating agency assistance, and analytics services on selling run-off liabilities to a run-off reinsurer



Regional Insurer Group

Discounted Capital Benefit



The Outcome

Aon helped the insurer:

- Maintain required rating for normal business operations to continue
- Replenish lost capital from high loss ratios
- Place traditional P&C treaty reinsurance as well as retroactive placement